



About the owner ... Kevin Glynn

B.S. in Marketing, Babson College; MBA, Northeastern University; Certificate of Advanced Management, Babson College; Completion of the 28th session of the Owner, President, Management Program, Harvard University Graduate School of Business. Certified Executive Coach (ACSTH), The Center for Executive Coaching

9 Clayton Road Middleborough Ma 02346

lighthousestrategicpartners.com

(P) 508-946-2655 (F) 508-946-2688

Programs offered: Executive Advising Business Coaching Group Coaching Block Coaching Quarterly Planning Day Mastermind Luncheons MBA in a weekend Focused Seminar Series

Contact:

info@lighthousestrategicpartners.com kevin@lighthousestrategicpartners.com valerie@lighthousestrategicpartners.com jay@lighthousestrategicpartners.com

www.lighthousestrategicpartners.com

As your advisor, I will be working with you in several key areas. The emphasis on each area is tailored to your needs, the type of business you have and <u>your</u> goals.

My goal is to help executives, individuals in leadership positions and business owners like you, spend less time working *in* your business and more time working *on* your business. In the end, you will be spending less total time working and will be making more money.

As a business owner myself, I know what it is like to be concerned about the day-to-day survival of the business and making the amount of money needed to run the business as well as have a personal life. I understand what it's like to put in long hours and wonder what happened to the dreams and vision you had for your life and future.

I am here to help you ... We will work <u>together</u> to redefine your dreams and vision, and then we will put into place the necessary systems, strategies, and tactics that will allow you to turn your business into the thriving and successful one you envisioned.

With a coaching philosophy grounded in the fundamentals of business and leadership, I specialize in elevating already accomplished executives and their teams to the next level of personal and professional success.

I challenge leaders to understand every aspect of their company, evaluate what makes them and their organization unique, and leverage the talents of each individual team member. My "top-down" approach has a ripple effect through on the entire organization. When employees see their leaders re- energized and armed with fundamentals of leadership, teamwork, and personal effectiveness, the whole company and the bottom linebenefits.

I focus on building long-term trusting relationships with top leaders and their companies and help them to successfully align their priorities and maximize their potential.

It's Not about the business you are in ... It's about the business you want!